



Corporate Presentation



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1

Who we are



We are DELTA TECHNIKI – Key milestones

Establishment of Delta Techniki Ltd.
Main activities in the field of design,
marketing, trading and supply of
equipment for air conditioning
applications with the innovative, at
that time, technology of heat
pumps.

1981

Commencement of EPC activity for
construction of complete factories with
the “turn key” concept. Construction of
electromechanical equipment for food
processing industries and agricultural
products.

1988

First business transformation
of the Company to Société
Anonyme.

1990

Expansion of EPC “turn key” activities
also in other areas of industry and power
stations. Innovative manufacturing of
specialized equipment for power
stations of Renewable Energy Sources
(biomass boilers, hydro turbines).

2000

Entering into the electricity production
and gradual development of our private
RES portfolio.

2005



We are DELTA TECHNIKI – Key milestones

Issuance of Green Bond of €6,5 million traded in the EN.A. market of the Athens Exchange .

Extension of the agreement with Mitsubishi Electric Europe and strengthening of partnerships in the field of air conditioning & energy saving in the building sector, by offering products and services in the HVAC segment.

Adoption of Design-Build-Operate-Transfer (DBOT) and Design-Transfer-Build (DTB) models for the most efficient services in the construction of products and the enhancement of the Company's competitiveness.

Expansion of the company's activity in the energy sector, undertaking the role of main Balance of Plant (BOP) contractor in large-scale energy projects.

Upgrade of service standards through certification with ISO 45001 for occupational health and safety and ISO 14001 for environmental management.

Establishment of a strategic partnership in the HVAC sector with Zealux Electric Ltd., a global innovator in heat pump technology.

2017

2019

2020

2022

2024

2025





Environment & Sustainability



Delta Techniki Group is fully committed to Sustainability, with almost all activities falling under the criteria set forth by the EU Taxonomy, yet constantly looking towards strengthening its efforts to creating a better environment for future generations.

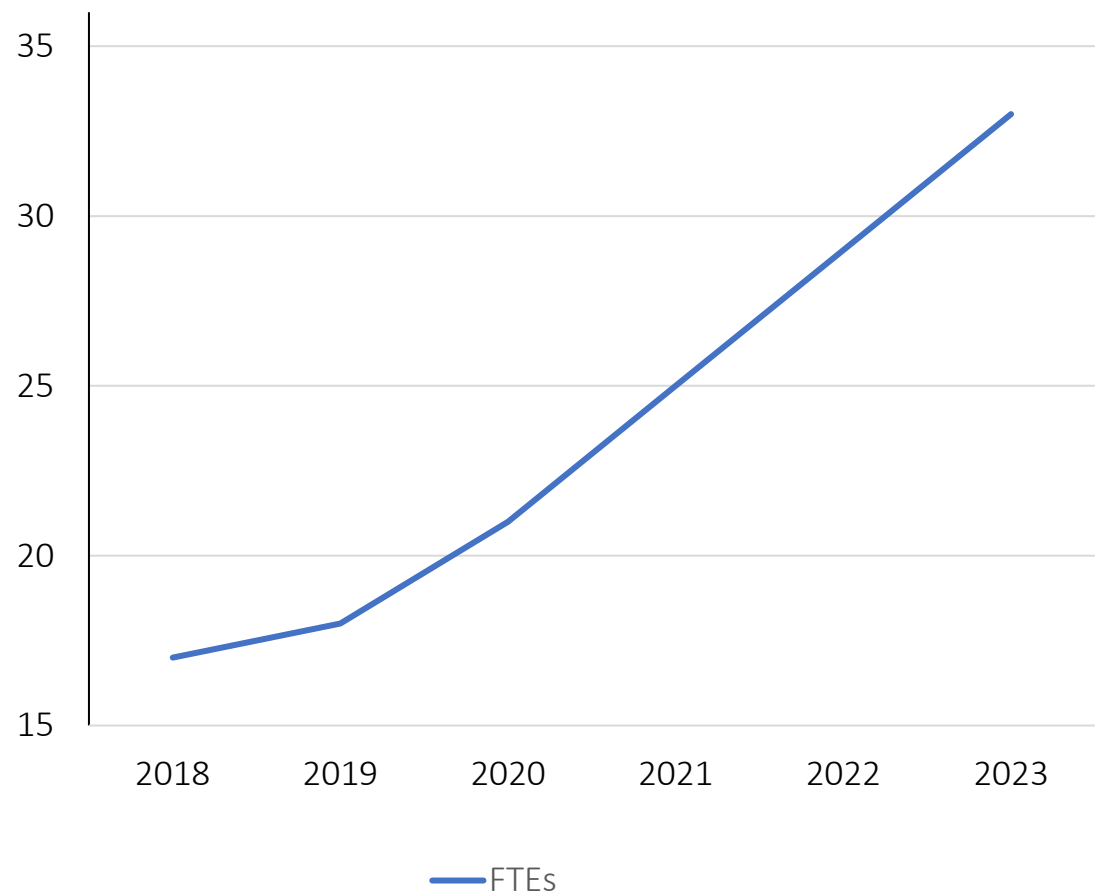
Taxonomy Code	Activity Description	Offered
4.1	Electricity generation using solar photovoltaic technology	
4.3	Electricity generation from wind power	
4.5	Electricity generation from hydropower	
4.10	Storage of electricity	
7.3	Installation, maintenance and repair of energy efficiency equipment	
7.6	Installation, maintenance and repair of renewable energy technologies	

The criteria that determine the level of sustainability of certain economic activities are set by the Taxonomy Regulation (2020/852/EU) and the technical screening criteria are set by 2021/2139/EU.

Social awareness



Implementing the requirements of ISO 45001:2018 for occupational health and safety management.



Source: Company data

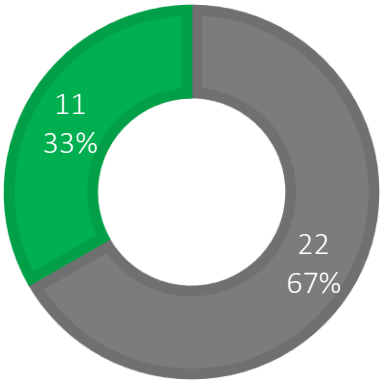


Educational Level	Employees
Post-graduate	15%
University	40%
High-school	40%
Elementary	5%
Total	100%

2023

Male Female

INDEX:
FTEs
Percentage

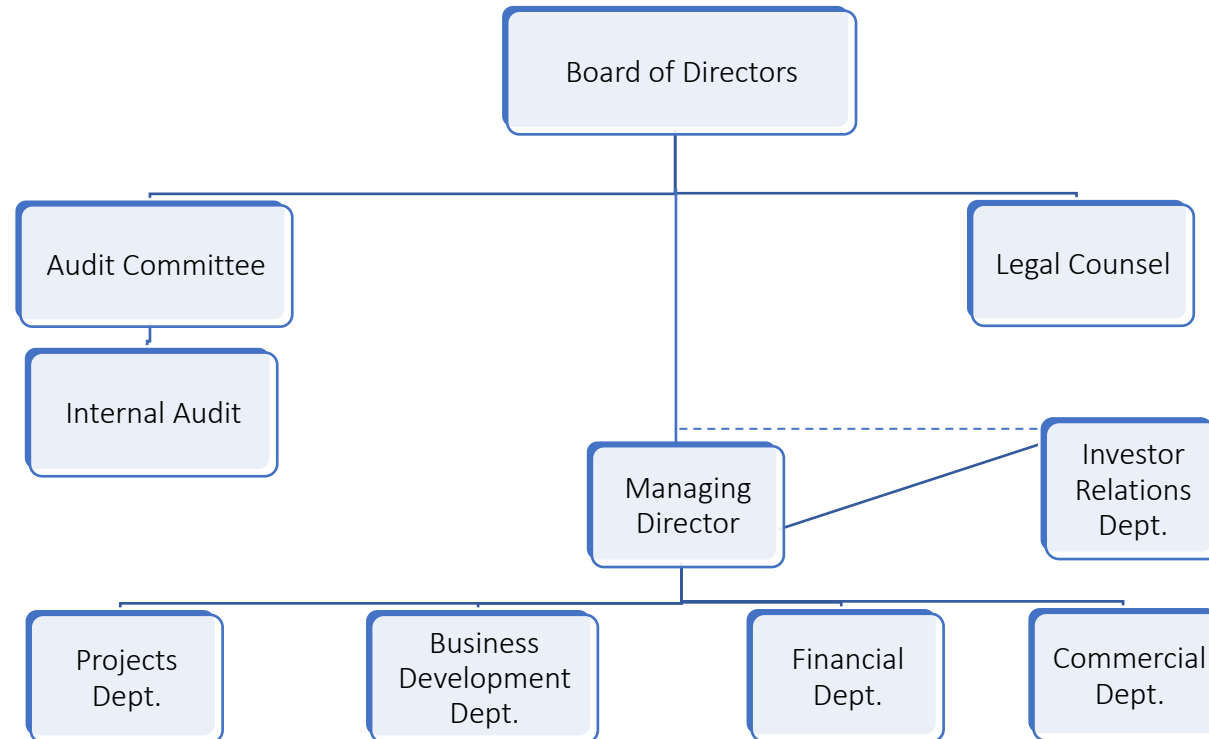


Governance ...



Board of Directors that is supported by an Audit Committee and Internal Audit.

Moreover, the Company and the Group have issued a [Code of Conduct & Business Ethics](#) policy including a [Human Rights Policy](#) which is updated on a regular basis and is available to all stakeholders online.



Quality & Continuous Improvement

QUALITY ISO 9001



AXIA CERT, Management Systems Certification Body, operating in accordance with the requirements of ISO/IEC 17021-1, certifies that the organization:

DELTA TECHNIKI S.A.

51, POSEIDONOS Ave., MOSCHATO, GR-18344, GREECE

With scope

Trading, Study, Installation & Technical Support of Electricity Generation Systems Using R.E.S., Networks & Substations of Electrical Power & Heating – Air Conditioning Systems.

has established a Quality Management System that is in conformance with the International Standard

ELOT EN ISO 9001:2015

Certification Number :
210605-1

Certificate Issue Date :
June 05, 2024 / 00

Certificate Due Date :
June 04, 2027

Certification Expiration Date :
June 04, 2027

Initial Registration Date :
June 05, 2021

Haris Batsidakis
For AXIA CERT LTD



MS Certification
No. of Certificate 1174

This certification is subject to Annual Surveillance Audits. The certification is valid (for three years) only if it is followed by the annual surveillance audits approval.

The validity of the certificate is verified by the scanning of the QR code.

AXIA CERT LTD 1, Vias Prinefs, Souni-Zanatzia, 4717, Limassol, Cyprus.



www.axiacert.com

ENVIRONMENT ISO 14001



AXIA CERT, Management Systems Certification Body, operating in accordance with the requirements of ISO/IEC 17021-1, certifies that the organization:

DELTA TECHNIKI SA

51, POSEIDONOS Ave., MOSCHATO, GR-18344, ATHENS, GREECE

With scope

Trading, Study, Installation & Technical Support of Electricity Generation Systems Using R.E.S., Networks & Substations of Electrical Power & Heating – Air Conditioning Systems.

has established an Environmental Management System that is in conformance with the International Standard

ELOT EN ISO 14001:2015

Certification Number :
231222-2

Certificate Issue Date :
December 22, 2023 / 00

Certificate Due Date :
December 21, 2026

Certification Expiration Date :
December 21, 2026

Initial Registration Date :
December 22, 2023

Haris Batsidakis
For AXIA CERT LTD



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H&S ISO 45001



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DELTA TECHNIKI SA

51, POSEIDONOS Ave., MOSCHATO, GR-18344, ATHENS, GREECE

With scope

Trading, Study, Installation & Technical Support of Electricity Generation Systems Using R.E.S., Networks & Substations of Electrical Power & Heating – Air Conditioning Systems.

has established an Occupational Health & Safety Management System that is in conformance with the International Standard

ELOT ISO 45001:2018

Certification Number :
231222-3

Certificate Issue Date :
December 22, 2023 / 00

Certificate Due Date :
December 21, 2026

Certification Expiration Date :
December 21, 2026

Initial Registration Date :
December 22, 2023

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AXIA CERT LTD 1, Vias Prinefs, Souni-Zanatzia, 4717, Limassol, Cyprus.



www.axiacert.com

3

Product offering and our Business





DELTA TECHNIKI the 100% Green Company 1981-2024

Going into the market of Electricity Storage with construction of storage plants from blueprint to full operation (turn-key solution)

Construction and Development of big Wind Farms with turn-key solutions. 6 projects from 12 MW to 45 MW

Photovoltaic plants and small Wind Farms from study to licensing.
150 stations ranging from 100 kW to 20 MW

Hydroelectric plants from blueprint to operation; construction of 8 plants and licensing of 25 plants.

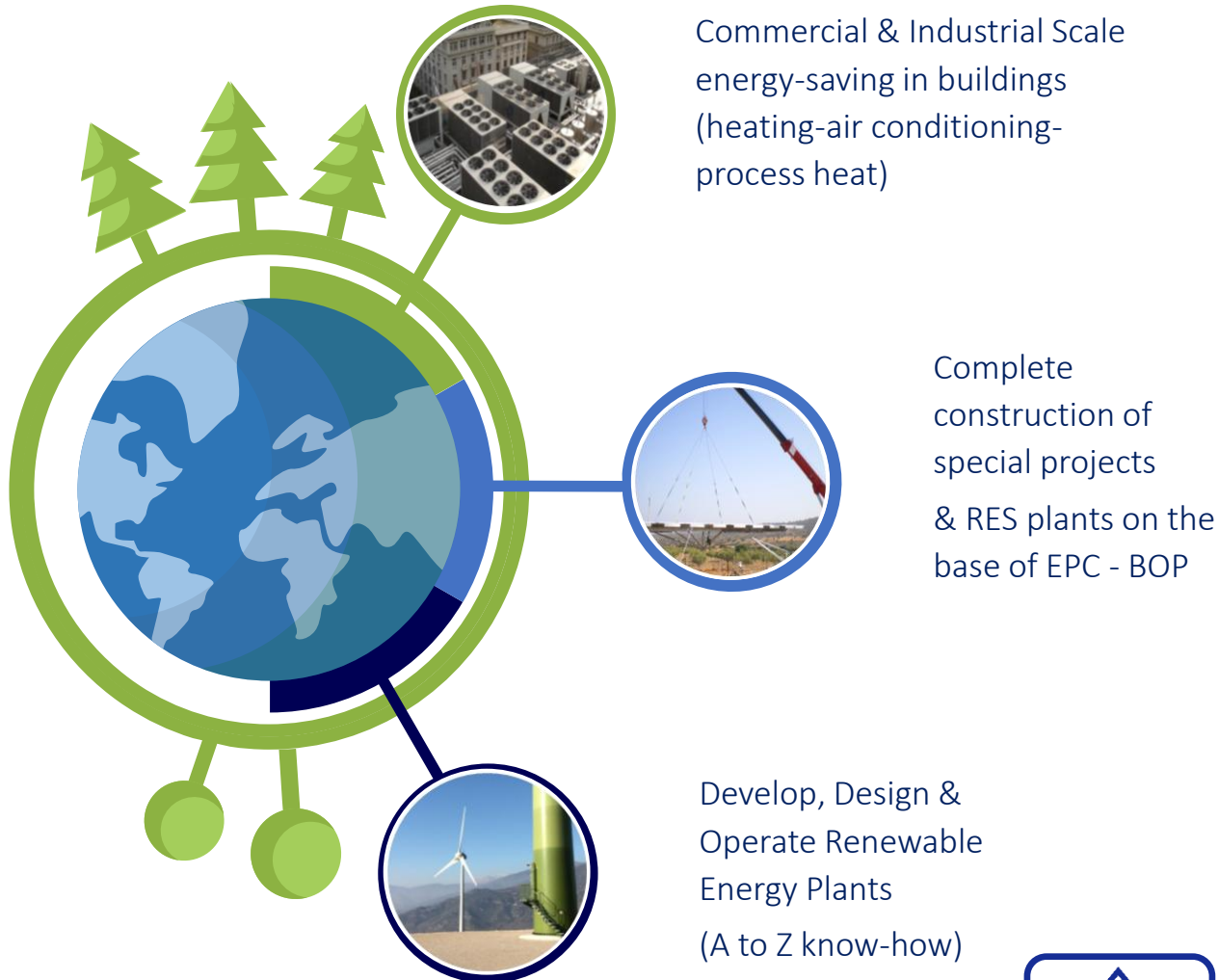
Electric energy production from Biomass; awarded a patent from OBI. 6 stations from 3 MW to 5 MW

Application of Heat Pumps in Building HVAC. From 5kW to 1100 kW



Our Business Units

are making an impact



- Hands-on management and continuous flow of information to achieve quality in operations.
- Autonomous Business Units that correspond to customer's needs,
- ...while nurturing constant cooperation within the organization with special orientation to offering all-around solutions.

Gaining momentum from our Competitive Advantages



Added value
creation by
synergies &
integration



“Green”
activities core



Team with
experience,
reputation,
networking



Project
approach &
customer focus



“Lean” &
focused
organization



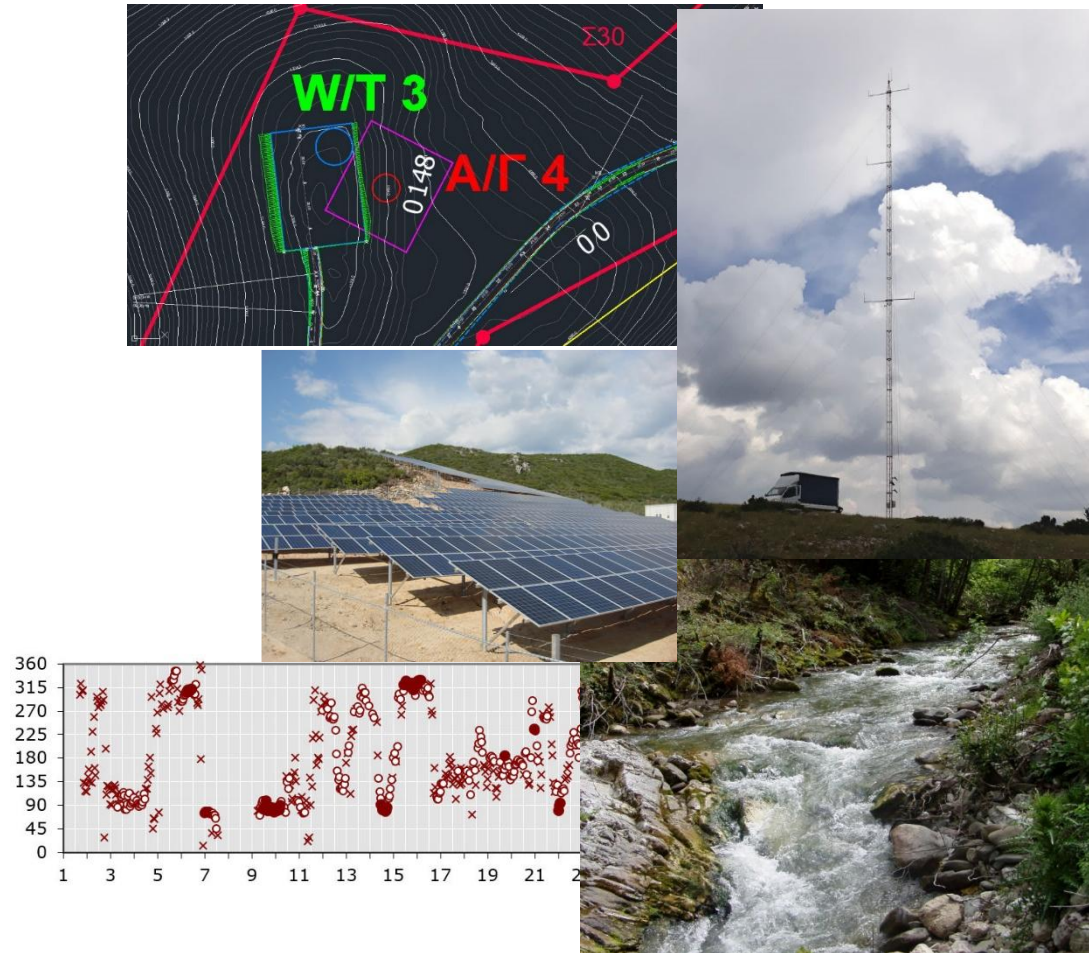
Flexibility &
innovation
philosophy

Competitive Advantage & Differentiation Points

RES – Study, Develop, Design

Knowledge is our Core Asset

Extensive in-house, hard-earned knowledge is our high valued asset for the development of RES projects from zero in every single aspect (resource measurement, licensing, optimization, due diligence).



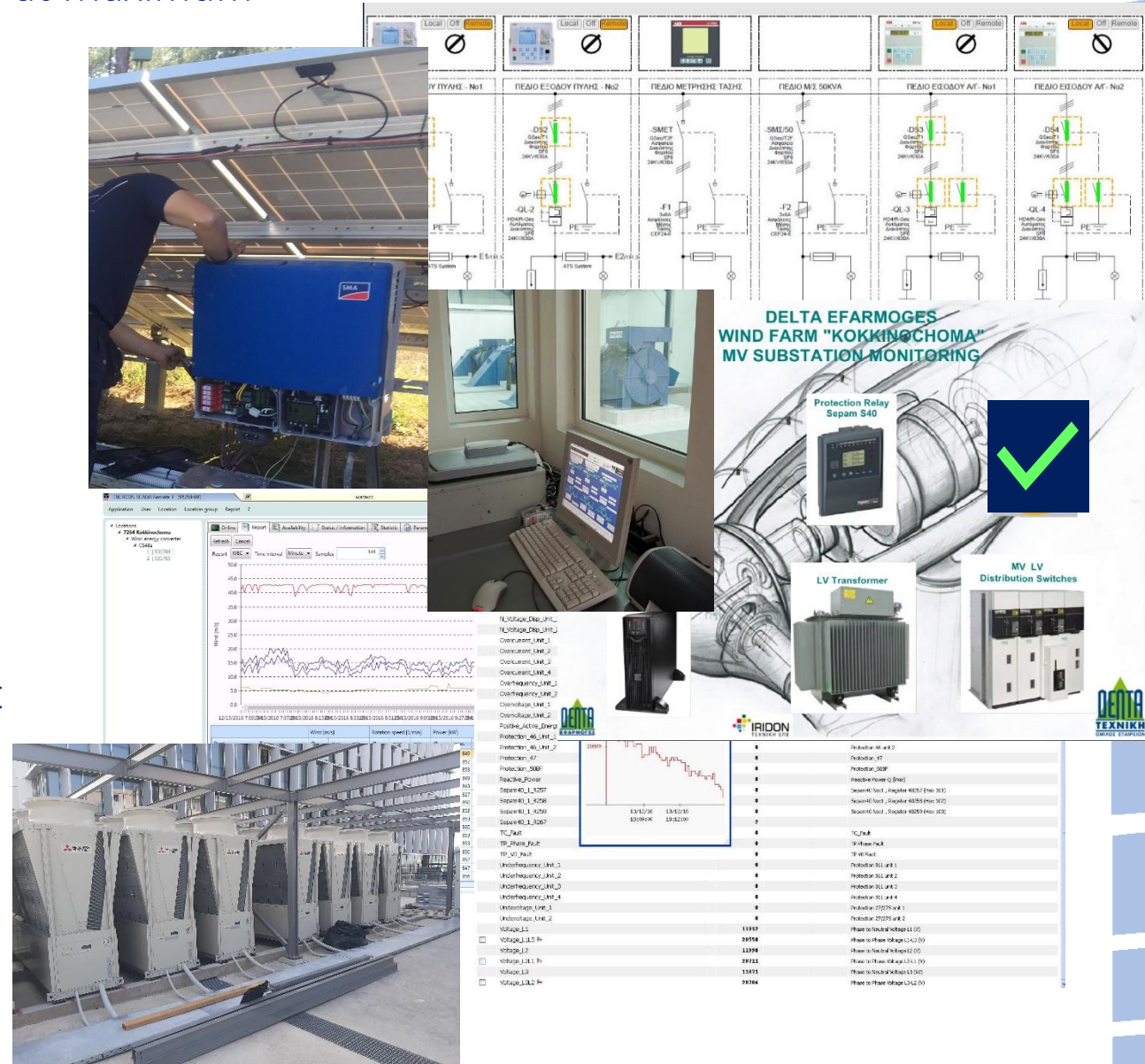
RES – Operation & After Sales Service

Securing Operational Capabilities at Maximum

Operation, supervision - monitoring and maintenance of RES plants with technical team and custom developed SCADA.

Maintenance and servicing of Heat Pumps and Units.

Standing by our customers throughout the projects' useful life securing the operational capabilities at maximum.



Heating, Cooling and Ventilation (HVAC)

Energy Saving & Efficiency throughout

Energy saving & exceptional efficiency in every type & size of building with thermal or cooling needs, using the top renewable technology of heat pumps.

Partnership with Mitsubishi Electric Group and Zealux Electric Ltd..

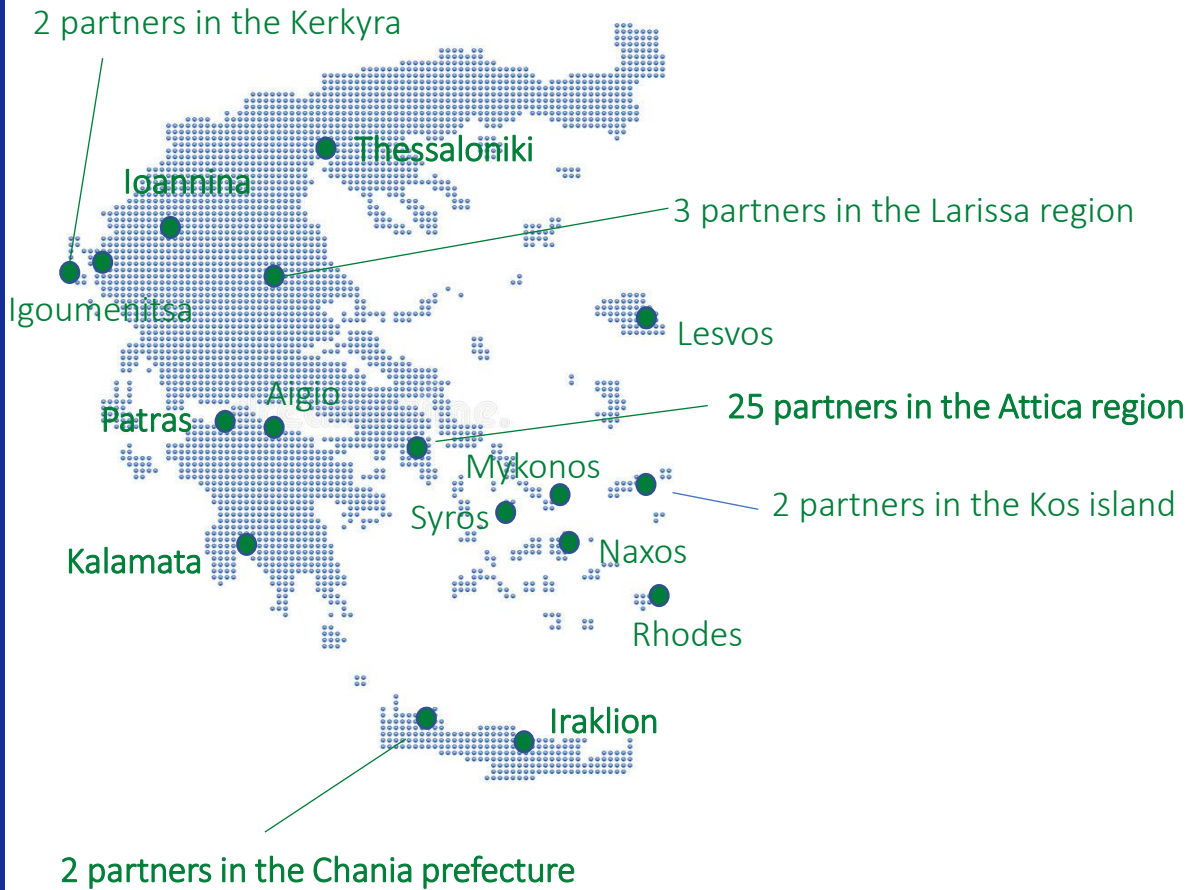


MITSUBISHI ELECTRIC
HYDRONICS & IT COOLING SYSTEMS

Zealux[®]
HEAT PUMP



Country-wide network of associates in HVAC



Major cities highlighted in **bold**.

We employ a country-wide network of partners, customers and associates that can provide installation and maintenance service to all corners of the country, all major cities and densely populated areas.

Moreover, considering the high contribution of the tourism industry in the country's GDP and the islands' particular role, we have emphasized on cultivating long-lasting relationships with our partners and contractors in the island regions, while setting up a network in key locations that cover most of the Aegean and the Ionian seas.

4

The Future Outlook



Megatrends ahead



Low carbon emissions outlook with increased pressure for environmentally friendly solutions.



Cooling, heating and ventilating systems with respect to the environmental footprint.



















Sustainable, smart and energy efficient buildings, focusing on a healthy wellbeing.



Electrification in infrastructure
Electric cars
RES growth



Megatrends and our product offering

Trend	Effect on Delta Techniki	Products Offered
 <p>Cooling & heating</p>		 
 <p>Electrification</p>		 
 <p>Sustainable and energy efficient urbanization</p>		 
 <p>Low carbon emissions</p>		 



- According to EU study until 2021, 17 million heat pumps were in operation in Europe.¹
- REPower EUR envisages the installation of additional 10 million units until 2027 and additional 30 million in total until 2030.
- Focusing in Greece, heat pumps and energy efficient systems are expected to follow an upward trend as new buildings are adopting Green technologies.
- Current statistics on construction support optimistic outlook:
 - 17,7% increase in the volume of new buildings in the first nine months of 2023 versus the respective period of 2022 according to ELSTAT,
 - and the issuance of new licenses up by 9% for the nine months of 2023 vs. the respective period of 2022
 - both trends were driven by private constructions.²

1. <https://publications.jrc.ec.europa.eu/repository/handle/JRC130874>

2. Elstat as published in the preliminary data on 28th of December 2023

Glossary

- “.” : thousands and “,” : decimal
- WF: Wind Farm
- AP: Aeolic park.
- BOP: Balance of Plant; delivery includes all aspects of the project except for the wind turbine itself.
- CAPEX: Capital Expenditure.
- € and k€: Euro and Thousand Euro respectively.
- EBITDA: Earning before Interests, Tax, Depreciation & Amortization, as presented in the Annual Financial Statements.
- EnEx: Energy Exchange Group.
- EPC: Engineering, Procurement & Construction.
- HVAC: Heating, Ventilation and Air Conditioning.
- IFRS: International Financial Reporting Standards.
- MW: Mega-Watt; unit of power, as a measure of the output of a power station.
- MV/HV: Medium voltage (1kV-100kV) and High Voltage (101 kV-345kV); kV stands for “kilovolt”, a unit of measurement for electric power potential.
- PV: Photovoltaic park.
- RES: Renewable Energy Sources.
- OBI: Hellenic Industrial Property Organization.
- FTE: Full time equivalent for manpower.

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- Legislative and regulatory developments;
- Global macroeconomic and political trends;
- Fluctuations in financial markets conditions;
- Delay or Inability in obtaining approvals from authorities;
- Technical developments;
- Litigation; and
- Adverse publicity and news coverage.

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Aeolic Park in Messinia



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